

Medicare compliance comparison chart

It is the service that matters. Our service minimizes your cost.

KEY AREAS	VENDOR	SEDGWICK
Service offering		
Prepares Medicare Set Asides (MSAs)	✓	✓
Conducts Medicare lien resolutions	✓	✓
Prepares medical cost projections	✓	✓
Focusing on the client's goals		
The primary focus is on moving the case towards settlement		✓
Finds the best alternative to settling a case that does not require MSA		✓
Provides free Medicare concierge service for clients and examiners		✓
Ensures compliance with Medicare best practices for the client, the carrier and Sedgwick		✓
No hidden fees or costs associated with our services		✓
Checks accuracy of Medicare reporting on every assignment		✓
Reducing MSAs		
STAR program used to reduce MSA allocations prior to submission*		✓
A dedicated registered nurse contacts physicians to obtain clarification and documentation that is accepted by the Centers for Medicare and Medicaid Services (CMS) to reduce MSAs		✓
Customized process that benefits the client and reduces costs		✓
Advanced technology – Medical records are scanned using proprietary software for key words to find cost-driving medications and services		✓
Two nurses review every MSA to ensure accuracy and quality		✓
Transparency and convenience		
Reduces work for examiners (no copying of medical records)		✓
Places key information directly into claims system so progress is quickly tracked		✓
Identifies Medicare Advantage Plans to lower conditional payment exposure		✓

VERIFIED STRATEGIC TARGETED ALLOCATION REDUCTION (STAR) SAVINGS*

2014	2015	2016	2017	2018	2019	2020	2021
\$7,244,615	\$8,636,400	\$18,421,538	\$23,702,657	\$25,146,344	\$38,987,424	\$37,740,022	\$32,252,858

*Savings are only recorded if CMS approves the MSA. If CMS does not approve it, we do not consider it a "savings" for our clients.