

# Global Marine

## Project cargo and warranty – 2018





## Project cargo and warranty

Our trusted reputation in the marine industry is due to our dedicated experts who are capable of handling any major or complex marine loss prevention or risk survey across the globe.



Our team of over 180 specialist surveyors supported by over 21,000 Sedgwick employees, in over 65 countries. No matter where the project cargo is situated, we can provide in-depth technical expertise, or simply direct you to your local marine contact.

Our truly global network of marine experts means our specialist knowledge is available to you 24/7/365 anywhere in the world. This ensures you get the right people, in the right place, at the right time.

When large, high value project-critical equipment is transported across the globe, the risks are just as large and just as critical. There are many complex components involved, intricate transport logistics and tight timeframes. Project cargo insurance generally covers the entire shipping process – from the time the goods or materials leave the manufacturer, to their arrival at the project site. Our objective for project cargo/heavy lift and warranty surveys is to prevent losses and claims occurring, including preventing the delayed start-up date of the project (DSU).

The experts in our Global Marine team regularly provide project cargo management for engineering, procurement and construction companies in the following sectors:

- Natural resources – solar power, mining, wind farms etc
- Chemical facilities
- Civil and commercial properties
- Infrastructure – bridges, roads, railways etc
- Machinery upgrades
- Manufacturing and processing
- Oil and gas refineries
- Paper and pulp
- Petrochemical plants
- Power generation plants
- Printing
- Steel mills
- Water treatment

## Our experience

We've been increasingly involved in delivering project cargo and warranty services across the globe with our team of:

- Project cargo specialists
- Master mariners
- Engineers
- Naval architects
- Marine surveyors

Our project cargo and warranty team pool together local knowledge from our extensive global network of over 180 experienced marine surveyors to make sure your complex cargoes are delivered safely and on time.

## What we do

We provide risk management advice on loading, discharging, securing and movement of project-critical cargoes.

Our understanding of local legislation ensures all project-critical cargoes are moved in accordance with accepted international practices during transit.

We can be on-site for all critical stages – lifting, loading, discharge, securing and transporting.

In the event of damage, we make sure we submit a timely claim notification against the liable party to protect recovery claims.

## Our approach

With project cargo and warranty, presentation and planning is everything. Many questions need to be answered about the suitability of the cargo, vessel and handling gear before the start of any project cargo operation.

One of the advantages of working with our project cargo and warranty team is we pull together our global expertise, to ensure the highest standards of pre-risk loss control and risk engineering

## Get in touch

To find out more about how we can help you and your customers, please contact a member of our team:

### Gary Wilmot

Project Cargo and Warranty



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### Ton Schox

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# The global team

## Asia Pacific - Western Australia

Gary Wilmot



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Gary has worked in the marine insurance and surveying industry for 23 years, serving local and international underwriters, insurers, brokers, carriers and cargo owners. During this time, he has gained extensive experience assessing cargo, marine goods in transit risks. He has handled a wide range of insurance surveys, from pre-risk to all forms of post-loss investigations.

Gary has served with many global loss adjusting firms, including Lloyd's of London Survey Agency of South Africa and he was duly recognised as a leading senior surveyor in the marine market in Southern Africa.

## Asia Pacific - Eastern Australia

Philip Rock



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Philip has over nine years' experience in the insurance industry.

Prior to joining our Global Marine team in 2017, Philip served in the Royal Air Force, UK and worked at CSL Global Ltd.

Throughout his career he has been a part of the project cargo team, gaining experience in loss prevention – notably the processes involved in the transportation of project cargoes around the world, as well as risk minimisation during cargo movement.

Philip also holds a Diploma in cargo surveying, specialising in project cargoes, heavy lifts, containers and general cargoes.

## Asia Pacific - New Zealand

Capt Mike Austin



Auckland

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As a senior surveyor, Mike has a sound understanding and knowledge of marine insurance policy application and adjustment. His career has seen him engaged as a surveyor, adjuster, expert witness and marine consultant.

Mike has worked as a surveyor for underwriters and liability interests following damage to hull and cargo and as a pre-loss surveyor to avoid damage. He has surveyed damage to ships, commercial and pleasure boats, and super yachts. He has attended as a surveyor to loading surveys and project cargo to ensure adequate care in handling, lashing, carriage and stowage.

## Asia - South East Asia

Capt Iskandar Adji



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Adji joined our Global Marine team in 2011 as a loss adjuster. He has over 10 years' experience in all types of cargo losses, including oil products, bulk cargo, commodities and heavy equipment.

He also undertakes pre-shipment inspections, loading and discharge surveys and other types of marine risk management surveys, including hull damage and P&I related surveys.

Prior to joining the insurance industry, Adji served at sea from 1989 to 1997 and obtained his Master Marine License in 2001.

## Asia - North Asia

Sam Shao



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Sam joined our Global Marine team in 2015 as a marine director. He has over 17 years' experience as a marine surveyor and loss adjuster.

He has managed significant losses including: the Tianjin explosions in 2015 involving 28,000 import cars and project cargo claims for Three Gorges Dam, where he was involved in planning the transportation solution.

Sam has extensive experience in handling project cargo overseas.

## Middle East - Kuwait

Om Prakash



Kuwait

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Om joined our Global Marine team in 2013 as a loss adjuster and surveyor dealing with marine and general claims.

Prior to joining, he was a Merchant Navy officer and worked for various types of cargo ships as a marine surveyor and marine claims adjuster for over nine years.

During his career Om has handled over 5,000 insurance surveys and claims, including marine surveys, large claims handling and supervision.

## Europe - Netherlands

Capt Marius Bakker



### Rotterdam

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Marius has over 29 years' experience in the surveying industry. Prior to joining our Global Marine team in 1988, he had sailed for 14 years in the Merchant Navy. Marius became director of operations in 2000 and, in 2005, he became marine manager in our office in Rotterdam.

As a nautical surveyor, he has extensive experience in project cargo and lashing/securing and loss prevention surveys. Marius is a Dutch registered surveyor and a member of The Nautical Institute, the International Institute of Marine Surveyors and a member of The Honourable Company of Master Mariners.

## Europe - France

Dominique Breton



### Brest and Nantes

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Dominique began his career as a deck officer and engineer on-board seagoing vessels, including RORO, bulk carriers, multi-purpose and general cargo vessels. After 10 years Dominique joined the marine department of a loss adjusting company in Paris and began to gain experience as a cargo surveyor.

During the last 15 years he was working as an agent for major insurance companies and organisations, involved in many project cargo warranty surveys including tow preparation of navy vessels up to 10,000 tons, unloading surveys of windmills parts destined to inshore projects and warranty surveys for the shipment of heavy cargoes on board heavy lift vessels.

## Africa - South Africa

Oliver Martin Oppler



### Gauteng

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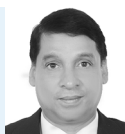
Oliver has over 45 years' experience in the field of marine cargo surveying and hull claims, together with adjusting and recovery work.

Whilst he has predominately worked across the Southern Regions of Africa, Oliver has also worked in Europe and in the USA, where he was a manager of the Lloyd's Agency in Los Angeles.

Oliver can handle claims in English, Afrikaans and German.

## Middle East - United Arab Emirates

Vivek Ram Mohan



### United Arab Emirates

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Vivek is an Associate of the Insurance Institute of India with over 25 years' experience as a Marine Cargo Surveyor. He has personally carried out over 2,700 surveys in India, Nepal, Bangladesh, UAE, Oman and Bahrain.

Vivek started his career as a Cargo Surveyor at Lloyd's Agency, Kathmandu, Nepal in 1992 and thereafter acted as Manager, Lloyd's Agents at Kathmandu and in New Delhi, India. Later, he worked as Head of Operations (India and Nepal) with one of the oldest and largest international survey and claim settling agents based in India. He relocated to the UAE in 2015 and now manages our Marine Cargo Claims & Survey Department in Dubai.

## The Americas - United States

Darin N Miller



### Houston, Texas

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Darin has over 12 years' experience as cargo marine surveyor, and is a certified member of the National Association of Marine Surveyors. He has handled out turn and loading surveys for various steel cargoes, oil and gas equipment, heavy machinery and windmills, etc throughout the Ports of Houston, Galveston and other facilities along the Texas and Louisiana Gulf Coast.

Prior to joining our Global Marine team in 2011, Darin oversaw the claims and project cargo operations for the local Lloyd's agency in Houston, Texas, with a territory extending into Oklahoma, Colorado and New Mexico.

## The Americas - Canada

Capt Ruan Desouza



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Captain Ruan Desouza has about 30 years' experience in the marine industry, sailing on a variety of cargo ships around the world, managing vessels operations, stowage and planning a variety of cargoes, as a marine surveyor and consultant for various marine related businesses. He is experienced with pre and post shipment cargo surveys, hull and machinery, P&I, refrigerated, heavy lift and project cargoes. With project cargoes, he is usually consulted on stowage planning, lashing and securing arrangements, supervision during cargo operations and assisting with voyage planning.

# The global team

## Nordic - Denmark

Martin Busch



### Copenhagen

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Martin has over 25 years' experience in marine claims, acting as a surveyor within the transport industry. His experience includes: various pre-loading inspections, supervision during loading/discharging of windmill blades, nacelles, hubs, tower sections and drive trains, condition surveys of various vessels, and offshore transshipment of bulk cargoes from damaged vessels. Martin's experience also includes surveys and ascertaining, nature, cause and extent to various bulk cargoes, survey – discharging and stowage of packed cargo in vessels calling port of refuge due to shifting of cargo and heavy list, securing of warehouse due to high value commodities, ropax vessel – about 10,000 new vehicles contaminated with rusty metal dust. Investigations of cause carried out in Denmark proving damage caused in the loading port in Japan.

### Smartphone app - available

Our Marine app is a portal into our comprehensive range of services and gives you access to our surveyors and adjusters worldwide; offering you extensive support pre-loss during and after a marine claim.

Please scan the QR code adjacent for further details.

### Assign a claim

If you would like to assign a claim, get some advice or simply find out more about how we work, please contact either a member of the team or email

[info.marine@nl.sedgwick.com](mailto:info.marine@nl.sedgwick.com)

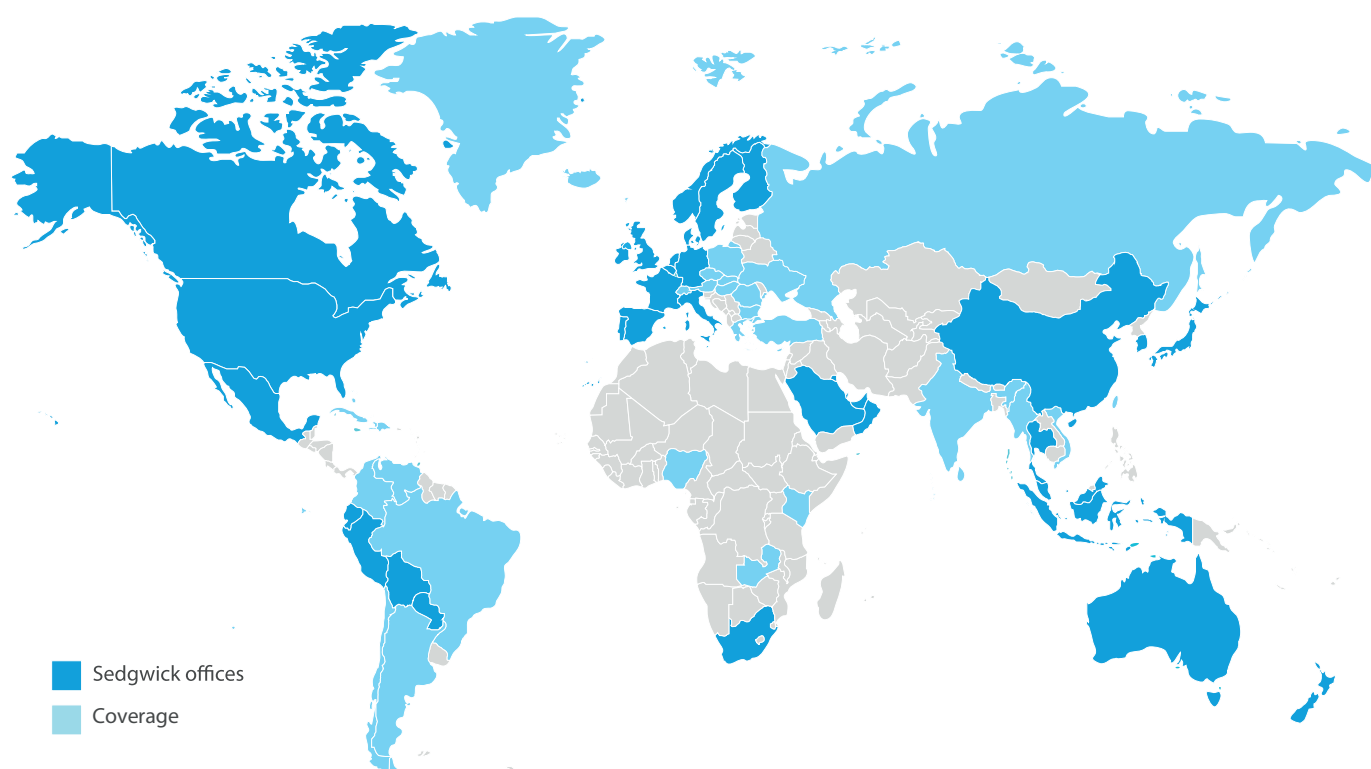




sedgwick®

# Count on Sedgwick around the world

We are a truly global organisation operating in excess of 65 countries, offering a fast, efficient and consistent service from our operating platform of over 900 offices and more than 21,000 employees.



Afghanistan	France	Netherlands	South Africa
Argentina	Germany	New Zealand	Spain
Australia	Greece	Nigeria	Sweden
Austria	Guam	Oman	Taiwan
Bahamas	Hong Kong	Pakistan	Thailand
Bahrain	Hungary	Papua New Guinea	Trinidad
Belgium	India	Peru	Turkey
Bolivia	Indonesia	Philippines	Ukraine
Brazil	Ireland	Poland	United Arab Emirates
Canada	Italy	Portugal	United Kingdom
Chile	Japan	Qatar	United States
China	Kenya	Romania	Venezuela
Colombia	Korea	Russia	Vietnam
Curaçao	Kuwait	Saudi Arabia	Zambia
Cyprus	Malaysia	Singapore	
Denmark	Mexico	Slovakia	

# Global solutions. Local expertise.

## Get in touch

If you would like further  
information on our Global  
Marine team, please contact:

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