



why choose CHS?

Employers appreciate CompManagement Health Systems' (CHS) service and expertise, and benefit from the savings and results we produce in key areas. Our colleagues are dedicated to providing high quality service that leads to outstanding performance results – and employers that select CHS notice the difference.



Return-to-work performance

For 19 years, CHS has been a high-performing managed care organization (MCO) and we consistently generate outstanding return-to-work results for our clients. Among the four largest Ohio MCOs, CHS had the lowest average lost days per claim and the lowest ratio of claims extending into lost time status.¹



Prescription savings

CHS helped design the Ohio Bureau of Workers' Compensation's (BWC) drug utilization review (DUR) system and we take a thoughtful, aggressive approach to monitoring prescription medications in claims. CHS successfully had medications modified or terminated in 67% of our DUR referrals, producing approximately \$800,000 in savings for our clients in a two-year period from 2014 to 2015.²

"They have the most aggressive prescription drug review/monitoring practices I have ever witnessed."

– STEPHANIE KELLUM, TOWARD INDEPENDENCE



Locations and expertise statewide

With more than 220 colleagues and offices in Cleveland, Cincinnati, Toledo and Dublin, we have the expertise and resources available where our clients need us. Our reach throughout the state ensures that we know your communities and medical providers.



Enhanced clinical oversight

Our medical management team drives high quality care and helps injured employees return to work as quickly and safely as possible. CHS emphasizes outreach and engagement with treating physicians to negotiate more reasonably related treatments to enhance recovery and reduce delays, and our full-time, on-site medical director assists with clinical matters and complex cases.

"They are responsive to our requests and bring resources to the table that have helped us to save significant dollars."

– MIKE RAY, GREEN HILLS COMMUNITY



Medical bill savings

CHS secures medical savings for clients through network reductions, clinical edits and negotiations with providers. Our medical cost reductions average approximately 18% beyond BWC's fee schedule – a total savings of nearly \$20.1M in 2015.³



Transitional work success

CHS helps clients build the internal process needed to successfully return injured employees to work and minimize lost workdays. Since 2012, CHS' clients participating in the Transitional Work Bonus program have received approximately 86% of the available rebates based on their transitional work efforts.

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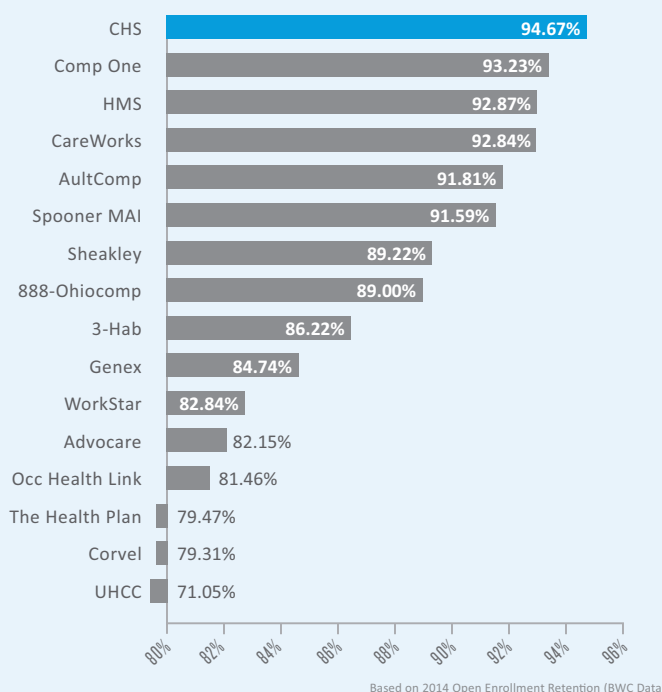
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Retention

Our clients recognize the unique value of our services and remain with us at a higher rate than employers working with other MCOs. We retained 94.67% of our clients in 2014 (based on premium), which was the highest retention rate among all MCOs in Ohio.⁴

2014 MCO client retention rates



"They are great at asking what we need and then delivering."

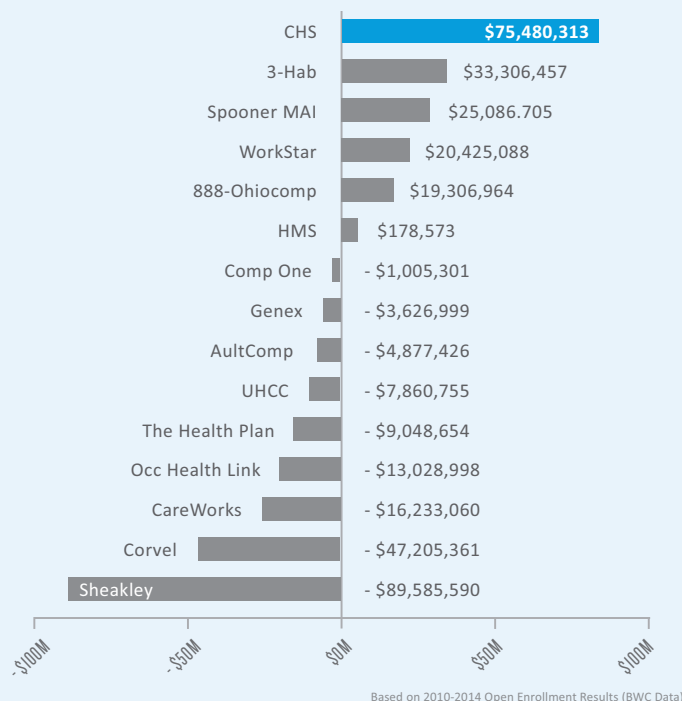
— JULIE BAKER, FINDLAY SCHOOLS AND LIBERTY-BENTON SCHOOLS



Growth

Over the past three open enrollment periods, CHS has also experienced far greater growth than any other current MCO.⁵ Since 2010, our net open enrollment growth is 126% higher than the next closest MCO in Ohio (based on employer premium).

Open enrollment growth



"My team at CHS is very knowledgeable and their case management is excellent."

— DONNA BEGLEY, BUCKINGHAM COAL COMPANY

¹ BWC data for 2014-2015 claims as of 1/15/2016.
² CHS DUR results as of 3/15/2016.

³ CHS Medical Savings Report, 2015 medical payments.
⁴ Based on BWC post Open Enrollment data, July 2014.

⁵ Based on 2010-2014 Open Enrollment results, BWC data.

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